

INTRODUCTION

# GARDINER & THEOBALD

MAY 22, 2024



**Jonathan Andrew**

Managing Director

**35 Years Experience**

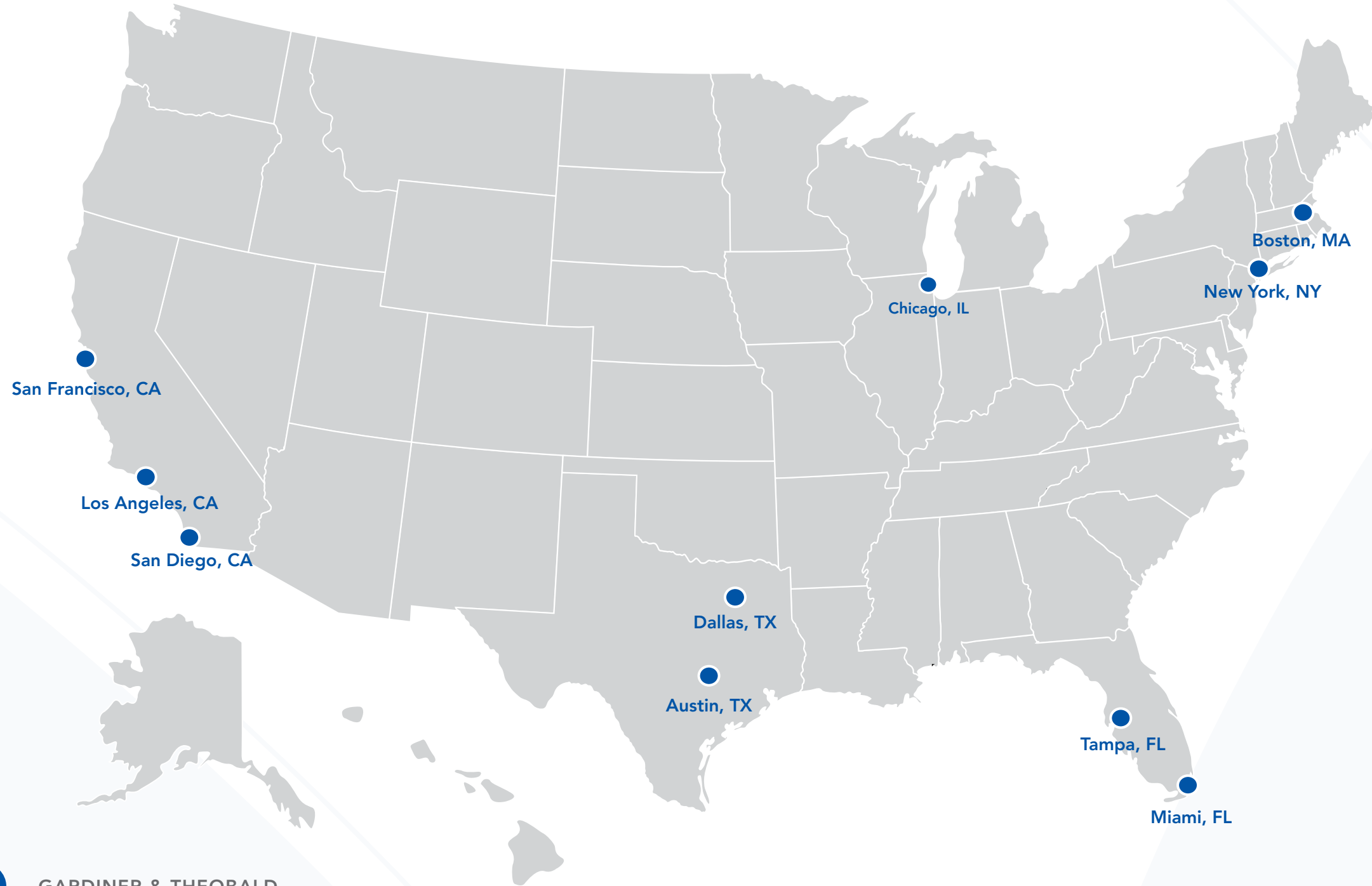


**Leila Jada**

Director of Project  
Management

**10 Years Experience**

# WE ARE G&T



London Office Opened

**1835**

New York Office Opened

**1992**



Work across the US,  
Canada and Caribbean

**260+**

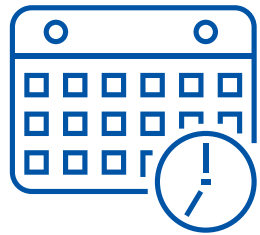
Staff



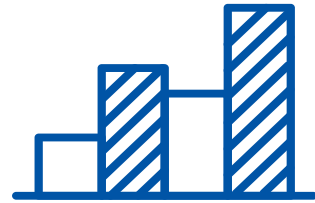
GARDINER & THEOBALD

# OUR SERVICES

Provide Consulting Services to Real Estate, Development and Construction Sectors



Project  
Management



Fund /  
Development  
Monitoring



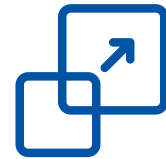
Cost Estimating,  
Cost Management



Contract  
Compliance

# CUSTOMER BASE & SECTOR EXPERTISE

Can either be clients who are in the Real Estate / Development / Construction industry and need additional support OR Clients who are embarking on Projects and have no experience.



## SMALL AND LARGE PROJECTS



Broadcast



Data Centers



Education (K-12 and University)



Healthcare



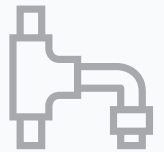
Hotels



Industrial



Life Science



Infrastructure and Local 11 work



Museums and Galleries



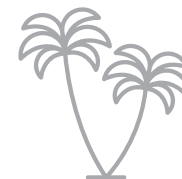
Office (All Sectors)



Parks



Residential



Resorts



Restaurants

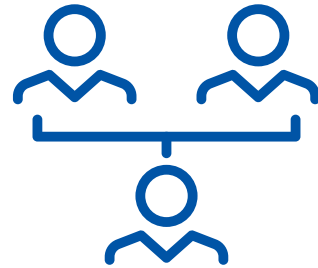


Retail

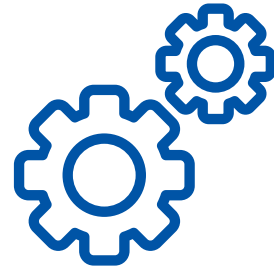


Sports Sector

# KEY CONTACTS



CFO, CEO,  
COO



Facilities



Human Resource



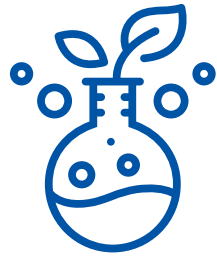
Broker/Landlords

## HOW DO WE GET OUR BUSINESS

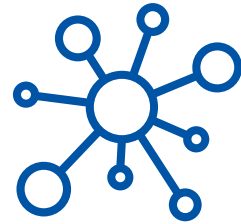
Mainly reputation and word of mouth and repeat business from long standing relationships.

# MAIN FOCUS ON GROWTH

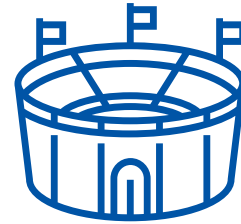
Strengthen newer offices & sectors such as:



Life Science



Data Centers



Sports  
Sector



Healthcare



Education

## WHAT MAKES US DIFFERENT

### Attract the best staff:

- Everyone has the opportunity to become a TRUE owner in GT (a real Equity Partner)
- You are not just a number in a large firm
- GT provides furthering education and RCIS program memberships to develop unique skill sets

### We have to be better than our competition:

- PM / CM is our only service, most competition is PM only
- For most of our competition PM / CM is a secondary business to Real Estate or Engineering / Design where the PM / CM is a throw away add service and does not get the focus and attention from the company ownership