

About



Scott Berger
President



Michael Rosone
VP- Service Sales

- 75+ Years
- 165 + Professionals
- Largest Svc Provider in NYC
- 2,800 customers
- 10,000+ units under contract
- Industry Leadership

Industries



Commercial Offices



Retail



Health Clubs



Restaurants



Multi-Site Locations



Elite Residential NYC



Private Schools

Why Arista



Key Differentiators

- 24/7/365 Support
- 90 Technicians = Fast Response
- Equipment Agnostic
- Residential White Glove Service
- Geographic “Zones” (50 mile)
- Purchasing Leverage

Connections



Roles & Positions

- Owners
- CFO's
- Facility Managers
- Resident Managers
- Office Managers
- Building Manager
- Restaurant Managers
- Chefs

Commercial/Retail



Smith & Wollensky™



JONES LANG
LASALLE®

NY Alliance
Various Members



ELEVEN MADISON PARK



STEINWAY & SON



Residential

Have Staff?

Yes

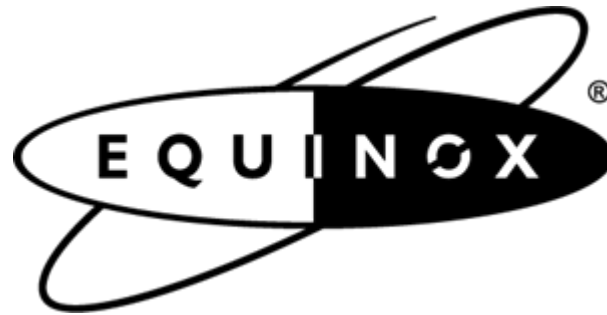
No



Our type of client

Not our type of client

Case Study



Overview: 42 high-end gyms open 18 hrs/day/7days/wk

Require: Maintenance, Emergency Service, Installations

PANDEMIC:

- Paused ALL contracts (everyone bought a Peloton)
- Gov't regulations required upgraded filtration and increased changes
- Collaborate financially given their revenue stream shut down overnight
- Modified maintenance schedule
- Bi-polar ionization
- UV lighting